

## VSA Dispatch from The Cornish Lair 9



Our Dear Leader has been in Cornwall at the G8 having important meetings with other global leaders



Our Leader has been at the forefront of the Transitional Energy revolution now for about 10 years when he positioned VSA into this space when he took control, and he is urging other World Leaders to follow his example and whilst in Cornwall has been preaching the message of SWB. No this is not Sun, Wetsuits and Beaches but it is Solar, Wind and Batteries which are predicted to make up about 80% of the World's Energy requirements by 2050.

He kindly invited some of his fellow guests to play golf with him at Trevose Golf Club where he is a member, but was given a variety of excuses for not playing such as "rather busy right now", "need to go and meet Mr Putin" and "I forgot my clubs". They clearly were actually just intimidated by the drive off the Tee at the first hole.



Trevose Golf Club

Whilst in Cornwall and the Southwest of England, Our Dear Leader has also been promoting his strategy to turn the area into a mining rich region. The region has always had a historic mining capability and is rich in tin and china clays but also copper and tungsten and some believe lithium. VSA's geologist have written research on this in the past and this can be found [\[here\]](#)

VSA's main attention though is Tungsten West where we are the joint broker to the heavily anticipated IPO which is due in September. Tungsten West, which is just outside Plymouth, is a well known mine and has been in production previously. The current management team have now identified issues which held the mine back that will allow significantly higher recoveries of tungsten ore. They have also developed an aggregates business alongside as the "tailings" are in fact high quality aggregates adding a new revenue stream and extending mine life. The tin by product is now very valuable as a "Battery Metal" and of course the price of tin (and for that matter tungsten) is considerably higher than a few

years ago. The mine also has the ability to be Net Zero by 2027 and have its own power source from its own SWB arrangements.



Tungsten West Mine, Devon

If you are interested in the Tungsten West IPO then do watch a video our Dear Leader recorded with their Chairman, Mark Thompson [\[click here for video\]](#) and also do register to apply [\[here\]](#) Andrew says he has to visit the mine regularly this summer to take Institutions to see it but we can't help feel he is using it as an excuse to drive down to Cornwall again!

VSA Capital has an almost unique capability in Transitional Energy as it looks and acts for companies across the entire value chain and spectrum of development. On the one end from mining and of course the Critical Battery Metals. At the other, the battery companies which are developing new products very rapidly; to just talk Lithium-Ion is now prehistoric. Beyond this are the grid services required to connect energy generation with storage and the consumer. The entire hydrogen economy is much more complex than maybe Global Leaders appreciate and of course VSA is also working with EV charging companies and e-mobility companies such as scooter operators.

The whole of the City has been incredibly busy in 2021 with flurries of fundraisings and IPO's. VSA Capital was delighted with their very successful IPO of Samarkand (a cross-border eCommerce, technology and retail group focussing on connecting western brands with China) at the end of Q1. It was hugely successful for a number of reasons. It was the first ever UK Growth Prospectus to be issued for an IPO in the UK. It was heavily oversubscribed by both Institutions and Retail. It listed on Aquis and has since been a superb performer. SF Express, (the 'DHL of China') has since come in and taken a 5% stake. VSA is pleased to say it has a very strong pipeline of other great Companies that it will be bringing to Aquis as it believes Aquis is the future for Growth Companies in London. With quite a few clients already listed on Aquis and with the pipeline going forward, we believe we can genuinely say that VSA is the Top Aquis Adviser and the objective is to maintain that position as Aquis grows and becomes a serious rival to the LSE. Aquis has so many advantages over AIM that is inevitable that there will be a migration towards it over time especially as Institutions have a larger appetite on the Aquis exchange.

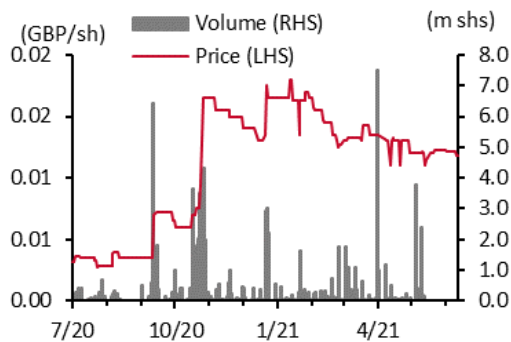
VSA is also relaunching its very successful China Mining Club but re launching as the Shanghai Mining Club as it feels this suits it better as it is such a Global club with members benefiting tremendously even if China is not of interest to them although nearly every miner has to have an interest in China as it is the most powerful commodity country in the World.

**Shanghai** | MINING  
CLUB

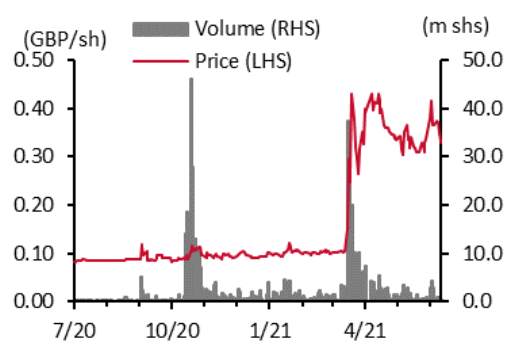
VSA has been a big beneficiary of the current "mining boom" with its leading position in Natural Resources and deals it completed in the Autumn of 2020 are now showing substantial profits such as Tectonic Gold and Ferro Alloys. Ferro Alloys is the top stock in natural resources in 2021 on the LSE

so far, already a multibagger while Tectonic is one of the leaders on Aquis since the September deal behind only Wishbone Gold.

Tectonic Gold chart



Ferro Alloys chart



To hear why and why they have potentially much further to go do watch these short video blogs

- [Tectonic Gold podcast](#)
- [Ferro Alloys webinar](#)

Currently VSA is doing a pre-IPO funding of a Brazilian Emerald mine and also dual listing PYX Resources, a mineral sands operation in Indonesia, in London, we have high hopes for both.

Since listing in 2020, PYX Resources has increased production 32% YoY to 6.6kt, increased production capacity 200% to 18ktpa and secured three off-take agreements totalling 13.5ktpa for the next two years. We therefore believe that full production capacity can be utilised in 2021F, generating positive EBITDA which will enable further growth to reach the company's mid-term output target of 72ktpa zircon. Currently, PYX processes Heavy Mineral Sands from the high grade Mandiri deposit (7.43%), in Indonesia, to produce an export grade 66% zircon concentrate. The assemblage weighting to zircon is 64%, making Mandiri the highest grade zircon deposit globally amongst listed peers. Between 2015 and 2019, zircon output declined 8% tightening the zircon market. This meant that China's rapid recovery, which wrong-footed major mineral sands producers who cut output dramatically in 2020, caused an unprecedented destocking event in the global zircon market which was already tight going into the start of the year. As end users look to rebuild inventory and satisfy recovering demand, we expect a strong zircon price response. This trend was confirmed by PYX's recent wholesale US\$145/t price increase and string of new off-take agreements.

But VSA is also exceptionally busy in the Tech and Transitional Energy Sector and also now doing a substantial amount of work in "Brands" and Consumer products.

For more information, or to join in with our podcasts, get in touch with the team below, or your usual VSA contact.

**Andrew Monk, Chief Executive Officer** | T: +44 (0)20 3005 5001 | E: [amonk@vsacapital.com](mailto:amonk@vsacapital.com)  
**Andrew Raca, Head of Corporate Finance** | T: +44 (0)20 3005 5004 | E: [araca@vsacapital.com](mailto:araca@vsacapital.com)

VSA Capital Limited, New Liverpool House, 15-17 Eldon Street, London EC2M 7LD | [www.vsacapital.com](http://www.vsacapital.com)

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